



FOR IMMEDIATE RELEASE

**EXEL DIRECT EARNS TWO-YEAR CONTRACT RENEWAL WITH
CRATE & BARREL**

WESTERVILLE, Ohio (April 21, 2009) – Exel Direct, the home and business delivery service and business unit of North American supply chain management leader Exel, recently renewed its contract with Crate & Barrel. Under the terms of the two-year agreement, Exel provides white-glove delivery and set up of home furnishings to Crate & Barrel customers.

The contract focuses on Exel Direct's dedicated business with the company. The Exel Direct team will manage operations and deliveries out of three facilities — two in California and one in Colorado — to serve customers primarily in the Central and Western portions of the United States. Exel Direct will also provide a two-hour scheduling window to Crate & Barrel customers, in-carton or fully deluxed services, and delivery to the room of choice inside the home.

"As one of the leading retailers of furniture and tabletop accessories, Crate & Barrel needs a home delivery partner that understands our customer experience philosophy," said John Ling, vice president, supply chain management and logistics at Crate & Barrel. "This contract renewal represents a significant piece of our home delivery volume because we know Exel Direct continues to be a nationwide partner that practices our high standards of customer commitment at each possible touch point."

"As a seamless extension of Crate & Barrel's brand, our goal is to achieve the highest level of customer satisfaction. Crate & Barrel has been a customer for nearly 20 years, so its culture and brand value are thoroughly entrenched in our team," said David Vieira, president of Exel Direct. "In fact, some of our delivery drivers have been with Exel Direct nearly 25 years and with Crate & Barrel nearly 10 years. That kind of longevity is hard to find, and is one example of how our entire team is committed to helping customers achieve their business objectives."

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Raising expectations

This renewal represents a significant portion of the nearly 110,000 annual nationwide deliveries Exel Direct performs on behalf of Crate & Barrel through two contracts. The second contract, which is for network home and business delivery solutions, is current and fully operational.

As a single source provider, Exel Direct provides nationwide order fulfillment and warehousing, transportation management, cross-dock services, home delivery and reverse logistics for many of the country's leading furniture, appliance and electronics retailers. Exel Direct has made more than 50 million home and business deliveries in its 34 years of business.

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About Exel

Exel is the North American leader in contract logistics, providing customer-focused solutions to a wide range of industries including aerospace, automotive, chemical, consumer, energy, industrial, life sciences, retail and technology. Exel's innovative supply chain solutions, skilled people and regional coverage, bring together all aspects of contract logistics in addition to a wide range of integrated, value-added and specialist services. Exel is a wholly owned entity of Deutsche Post DHL, the world's leading logistics group. For more information, visit www.exel.com.

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